House Bill 21

By: Representatives Bruce of the 61st, Boddie of the 62nd, Mathiak of the 73rd, Marin of the 96th, Mitchell of the 88th, and others

A BILL TO BE ENTITLED AN ACT

- 1 To amend Chapter 5 of Title 50 of the Official Code of Georgia Annotated, relating to the
- 2 Department of Administrative Services, so as to define certain terms; to create the Division
- 3 of Supplier Diversity; to provide for appointment of a director; to provide for powers and
- 4 duties of the director; to create the position of minority and women owned business
- 5 enterprises state-wide advocate; to provide for appointment; to provide for duties; to provide
- 6 for provisions for state contracts; to provide for a state-wide disparity study; to provide for
- 7 contents; to provide for the structure of procurement contracts; to provide for rules and
- 8 regulations; to provide for the implementation of rules and regulations; to provide for
- 9 exceptions; to provide for penalties for violations; to provide for related matters; to repeal
- 10 conflicting laws; and for other purposes.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF GEORGIA:

SECTION 1.

- 13 Chapter 5 of Title 50 of the Official Code of Georgia Annotated, relating to the Department
- of Administrative Services, is amended by adding a new article to read as follows:
- 15 "ARTICLE 5
- 16 <u>50-5-150.</u>
- 17 As used in this article, the term:
- (1) 'Certified business' means a business verified as a minority owned business enterprise
- or women owned business enterprise pursuant to Code Section 50-5-157.
- 20 (2) 'Contracting agency' means a state agency which is a party or a proposed party to a
- 21 <u>state contract.</u>
- 22 (3) 'Contractor' means an individual; a business enterprise, including a sole
- 23 proprietorship, partnership, corporation, nonprofit corporation, or any other party to a

24 <u>state contract; a bidder in conjunction with the award of a state contract; or a proposed</u>

- 25 party to a state contract.
- 26 (4) 'Director' means the director of the Division of Supplier Diversity of the Department
- 27 <u>of Administrative Services.</u>
- 28 (5) 'Diversity practices' means a contractor's practices and policies with respect to:
- 29 (A) Utilizing certified businesses as subcontractors and suppliers in contracts awarded
- 30 by a state agency or other public corporation; and
- 31 (B) Entering into partnerships, joint ventures, or other similar arrangements with
- 32 <u>certified businesses pursuant to applicable statutes or regulations governing an entity's</u>
- 33 <u>utilization of minority and women owned business enterprises.</u>
- 34 (6) 'Division' means the Division of Supplier Diversity of the Department of
- 35 <u>Administrative Services.</u>
- 36 (7) 'Minority and women owned business enterprises' means both a minority owned
- 37 <u>business enterprise and a women owned business enterprise.</u>
- 38 (8) 'Minority group member' means a United States citizen or permanent resident alien
- 39 who is and can demonstrate membership in one of the following groups:
- 40 (A) African American persons having origins in any of the African racial groups;
- 41 (B) Hispanic persons of Mexican, Puerto Rican, Dominican, Cuban, or Central or
- 42 South American origin, regardless of race;
- 43 (C) Native American or Alaskan native persons having origins in any of the original
- 44 peoples of North America; or
- 45 (D) Asian or Pacific Islander persons having origins in any of the East Asian countries,
- Southeast Asia, the Indian subcontinent, or the Pacific Islands.
- 47 (9) 'Minority owned business enterprise' means a business enterprise, including a sole
- proprietorship, partnership, or corporation, that is:
- 49 (A) At least 70 percent owned by one or more minority group members;
- (B) An enterprise in which the ownership interest of such minority group members is
- 51 <u>real, substantial, and continuing;</u>
- 52 (C) An enterprise in which such minority ownership has and exercises the authority to
- 53 control independently the day-to-day business decisions of the enterprise; and
- 54 (D) Authorized to do business in this state and is independently owned and operated.
- 55 (10) 'State agency' means a state department; a division, board, commission, or bureau
- of any state department; or a state authority.
- 57 (11) 'State contract' means:
- 58 (A) A written agreement or purchase order instrument providing for a total expenditure
- 59 <u>in excess of \$35,000.00 whereby a contracting agency is committed to expend or does</u>
- 60 <u>expend funds in return for labor, services such as legal, financial, and other professional</u>

services, supplies, equipment, materials, or any combination of the foregoing to be
performed for or rendered or furnished to the contracting agency;

- (B) A written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair, or renovation of real property and improvements thereon;
- 66 <u>and</u>

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- 67 (C) A written agreement in excess of \$100,000.00 whereby the owner of a state
 68 assisted housing project is committed to expend or does expend funds for the
 69 acquisition, construction, demolition, replacement, major repair, or renovation of real
 70 property and improvements thereon for such project.
- 71 (12) 'State-wide advocate' means the person appointed by the commissioner of 72 administrative services to serve in the capacity of the minority and women owned 73 business enterprises state-wide advocate.
- (13) 'Subcontract' means an agreement providing for a total expenditure in excess of
 \$25,000.00 for the construction, demolition, replacement, major repair, renovation,
 planning, or design of real property and improvements thereon between a contractor and
 any individual or business enterprise, including a sole proprietorship, partnership,
 corporation, or nonprofit corporation, in which a portion of a contractor's obligation under
 a state contract is undertaken or assumed, but such agreement shall not include any
 construction, demolition, replacement, major repair, renovation, planning, or design of

real property or improvements thereon for the beneficial use of the contractor.

- (14) 'Utilization plan' means a plan prepared by a contractor and submitted in connection with a proposed state contract. Such plan shall identify certified businesses, if known, that have committed to perform work in connection with the proposed state contract as well as any certified business, if known, which the contractor intends to use in connection with the contractor's performance of the proposed state contract. Such plan shall specifically contain a list, including the name, address, and telephone number, of each certified business with which the contractor intends to subcontract.
- (15) 'Women owned business enterprise' means a business enterprise, including a sole
 proprietorship, partnership, or corporation, that is:
- 91 (A) At least 70 percent owned by one or more United States citizens or permanent 92 resident aliens who are women;
- 93 (B) An enterprise in which the ownership interest of such women is real, substantial, 94 and continuing:
- 95 (C) An enterprise in which such women ownership has and exercises the authority to 96 control independently the day-to-day business decisions of the enterprise; and
- 97 (D) Authorized to do business in this state and is independently owned and operated.

- 98 50-5-151.
- 99 (a) There is created within the Department of Administrative Services the Division of
- Supplier Diversity. The head of the division shall be the director, who shall be appointed
- by and hold office at the pleasure of the commissioner of administrative services. It shall
- be the duty of the director to assist the Governor in the formulation and implementation of
- laws and policies relating to minority and women owned business enterprises.
- 104 (b) The director may appoint such deputies, assistants, and other employees as may be
- needed for the performance of the duties prescribed in this article. The director may
- request and shall receive from any state agency such assistance as may be necessary to
- 107 <u>carry out the provisions of this article.</u>
- (c) The director shall have the following powers and duties:
- (1) To encourage and assist contracting agencies in their efforts to increase participation
- by minority and women owned business enterprises on state contracts and subcontracts
- so as to facilitate the award of a fair share of such state contracts and subcontracts to
- 112 <u>them;</u>
- (2) To develop standardized forms and reporting documents necessary to implement this
- 114 <u>article</u>;
- 115 (3) To conduct educational programs consistent with the purposes of this article;
- 116 (4) To review periodically the practices and procedures of each contracting agency for
- compliance with the provisions of this article and to require such contracting agencies to
- file periodic reports with the division as to the participation level of minority and women
- owned business enterprises in the awarding of state contracts;
- 120 (5) To report to the Governor and the chairpersons of the Senate Finance Committee and
- the House Committee on Ways and Means on January 1 of each year the level of minority
- and women owned business enterprises participating in each contracting agency's state
- contracts, the activities of the division, and the effort by each contracting agency to
- promote employment of minority group members and women and to promote and
- increase participation by certified businesses with respect to state contracts and
- subcontracts so as to facilitate the award of a fair share of state contracts to such certified
- businesses. The director may recommend new activities and programs to effectuate the
- 128 <u>purposes of this article;</u>
- (6) To prepare and update periodically a directory of certified businesses which shall,
- wherever practicable, be divided into categories of labor, services, supplies, equipment,
- materials, and recognized construction trades and which shall indicate areas or locations
- of this state where such certified businesses are available to perform services;

133 (7) To appoint independent hearing officers who by contract or terms of employment shall preside over adjudicatory hearings for the division and who are assigned no other 134 135 work by the division; 136 (8) To file a complaint when the director has knowledge that a contractor may have 137 violated the provisions of this article and such violation is unrelated, separate, or distinct 138 from the state contract as expressed by its terms; and 139 (9) To streamline the state certification process to accept federal and municipal corporation certifications. 140 141 (d) The director may provide assistance to, and facilitate access to, programs serving 142 certified businesses as well as applicants to ensure that such certified businesses benefit, 143 as needed, from technical, managerial, financial, and general business assistance; training; 144 marketing; organizational and personnel skill development; project management assistance; 145 technology assistance; bond and insurance education assistance; and other business development assistance. In addition, the director may, either independently or in 146 147 conjunction with other state agencies: 148 (1) Develop a clearinghouse of information on programs and services provided by 149 entities that may assist such certified businesses; 150 (2) Review bonding and paperwork requirements imposed by contracting agencies that 151 may unnecessarily impede the ability of such certified businesses to compete; and (3) Seek to maximize utilization by minority and women owned business enterprises of 152 153 available federal resources, including but not limited to federal grants, loans, loan 154 guarantees, surety bonding guarantees, technical assistance, and programs and services 155 of the federal Small Business Administration. 156 <u>50-5-152.</u> 157 (a) There is established within the division the office of the minority and women owned business enterprises state-wide advocate. The state-wide advocate shall be appointed by 158 159 the commissioner of administrative services. 160 (b) The state-wide advocate shall act as a liaison for minority and women owned business 161 enterprises to assist them in obtaining technical, managerial, financial, and other business 162 assistance for certified businesses and applicants. The state-wide advocate shall investigate complaints brought by or on behalf of minority and women owned business enterprises 163 164 concerning certification delays and instances of violations of law by state agencies. The state-wide advocate shall assist certified businesses and applicants in the certification 165

process. Other functions of the state-wide advocate shall be directed by the commissioner

of administrative services. The state-wide advocate may request and the director may

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appoint staff and employees of the division to support the administration of the office of

- the state-wide advocate.
- 170 (c) The state-wide advocate shall establish a toll-free number at the Department of
- Administrative Services to be used to answer questions concerning the minority and
- women owned business enterprises certification process.
- 173 (d) The state-wide advocate shall report to the director and commissioner of administrative
- services by November 15 of each year on all activities related to fulfilling the obligations
- of the office of the state-wide advocate. The director shall include the unedited text of the
- state-wide advocate's report within the reports submitted by the director to the Governor
- and the chairpersons of the Senate Finance Committee and the House Committee on Ways
- and Means.
- 179 <u>50-5-153.</u>
- 180 (a) As used in this Code section, the term 'affirmative action' means recruitment,
- employment, job assignments, promotions, upgrades, demotions, transfers, layoffs, or
- terminations and rates of pay or other forms of compensation.
- (b) All state contracts and all documents soliciting bids or proposals for state contracts
- shall contain or make reference to the following provisions:
- (1) The contractor shall not discriminate against employees or applicants for employment
- because of race, creed, color, national origin, sex, age, disability, or marital status and
- will undertake or continue existing programs of affirmative action to ensure that minority
- group members and women are afforded equal employment opportunities without
- 189 <u>discrimination</u>;
- 190 (2) At the request of the contracting agency, the contractor shall request each
- employment agency or labor union, or authorized representative of workers with which
- it has a collective bargaining or other agreement or understanding, to furnish a written
- statement that such employment agency, labor union, or representative will not
- discriminate on the basis of race, creed, color, national origin, sex, age, disability, or
- marital status and that such employment agency, labor union, or representative will
- affirmatively cooperate in the implementation of the contractor's obligations provided in
- this Code section;
- 198 (3) The contractor shall state in all solicitations or advertisements for employees that, in
- the performance of the state contract, all qualified applicants will be afforded equal
- 200 <u>employment opportunities without discrimination because of race, creed, color, national</u>
- 201 <u>origin, sex, age, disability, or marital status;</u>
- 202 (4) The contractor shall include the provisions of paragraph (1) of this subsection in
- every subcontract, except as provided in paragraph (6) of this subsection, in such a

manner that the provisions will be binding upon each subcontractor as to work in

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205 connection with the state contract; 206 (5) The provisions of this Code section shall not be binding upon contractors or 207 subcontractors in the performance of work or the provision of services or any other activity that is unrelated, separate, or distinct from the state contract as expressed by its 208 209 terms; 210 (6) In the implementation of this Code section, the contracting agency shall consider 211 compliance by a contractor or subcontractor with the requirements of any federal law 212 concerning equal employment opportunity which effectuates the purpose of this Code 213 section. The contracting agency shall determine whether the imposition of the requirements of this Code section duplicate or conflict with any such law, and if such 214 215 duplication or conflict exists, the contracting agency shall waive the applicability of this 216 Code section to the extent of such duplication or conflict; 217 (7) The director shall promulgate rules and regulations to ensure that contractors and 218 subcontractors undertake programs of affirmative action and equal employment 219 opportunity as required by this Code section. Such rules and regulations as they pertain to any particular agency shall be developed after consultation with contracting agencies. 220 221 Such rules and regulations may require a contractor, after notice in a bid solicitation, to 222 implement an equal employment opportunity program after bid opening and prior to the 223 award of any contract and may require the contractor or subcontractor to submit 224 compliance reports relating to the contractor's or subcontractor's operation and 225 implementation of any equal employment opportunity program in effect as of the date the 226 contract is executed. The contracting agency may recommend to the director that the 227 director take appropriate action according to the procedures set forth in Code Section 228 50-5-158 against the contractor for noncompliance with the requirements of this Code 229 section. The contracting agency shall be responsible for monitoring compliance with this 230 Code section; and 231 (8) The requirements of this Code section shall not apply to any employment outside this state, application for employment outside this state, or solicitations or advertisements 232 233 therefor or any existing programs of affirmative action regarding employment outside this 234 state, and the effect of the contract provisions required by paragraph (1) of this subsection 235 shall be so limited. 236 <u>50-5-154.</u> (a) The director is authorized and directed to commission a state-wide disparity study 237 regarding the participation of minority and women owned business enterprises in state 238

contracts to be delivered to the Governor and the chairpersons of the Senate Finance

240 Committee and the House Committee on Ways and Means no later than 12 months after the effective date of this article, and such study shall be updated every two years from the 241 242 date of the most current study. The study shall be prepared by an entity independent of the 243 Department of Administrative Services and selected through a request for proposal process. 244 The purpose of such study is: 245 (1) To determine whether there is a disparity between the number of qualified minority 246 and women owned business enterprises ready, willing, and able to perform state contracts 247 for commodities, services, and construction and the number of such contractors actually 248 engaged to perform such contracts and to determine what changes, if any, should be made 249 to state policies affecting minority and women owned business enterprises; and (2) To determine whether there is a disparity between the number of qualified minority 250 251 group members and women ready, willing, and able with respect to labor markets, 252 qualifications, and other relevant factors to participate in contractor employment and management level bodies, including boards of directors, and as senior executive officers 253 254 within contracting agencies and the number of such minority group members and women 255 actually employed or affiliated with state contractors in the aforementioned capacities and to determine what changes, if any, should be made to state policies affecting minority 256 257 group members and women with regard to state contractors' employment and 258 appointment practices relative to diverse group members. 259 Such study shall include, but not be limited to, an analysis of the history of programs for 260 minority and women owned business enterprises and their effectiveness as a means of 261 securing and ensuring participation by minority group members and women and a disparity 262 analysis by market area and region of this state. Such study shall distinguish among male 263 minority group members, female minority group members, and nonminority females in the 264 statistical analysis. 265 (b) The director shall transmit the disparity study to the Governor and the chairpersons of 266 the Senate Finance Committee and the House Committee on Ways and Means upon 267 completion and shall post such study on the website of the Department of Administrative 268 Services. 269 50-5-155. 270 (a) Each state agency shall structure procurement procedures for contracts made directly 271 or indirectly to minority and women owned business enterprises, consistent with the 272 purposes of this article, to achieve the following results with regard to total annual 273 state-wide procurement:

(1) Construction industry for certified minority owned business enterprises: 14.34

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percent;

276 (2) Construction industry for certified women owned business enterprises: 8.41 percent;

- 277 (3) Construction related professional services industry for certified minority owned
- 278 <u>business enterprises: 13.21 percent;</u>
- 279 (4) Construction related professional services industry for certified women owned
- business enterprises: 11.32 percent;
- 281 (5) Nonconstruction related services industry for certified minority owned business
- 282 <u>enterprises: 19.60 percent;</u>
- 283 (6) Nonconstruction related services industry for certified women owned business
- 284 <u>enterprises: 17.44 percent;</u>
- 285 (7) Commodities industry for certified minority owned business enterprises: 16.11
- 286 percent;
- 287 (8) Commodities industry for certified women owned business enterprises: 10.93
- 288 percent;
- 289 (9) Overall state agency total dollar value of procurement for certified minority owned
- business enterprises: 16.53 percent;
- 291 (10) Overall state agency total dollar value of procurement for certified women owned
- business enterprises: 12.39 percent; and
- 293 (11) Overall state agency total dollar value of procurement for certified businesses: 28.92
- 294 <u>percent.</u>
- 295 (b) The director shall ensure that each state agency has been provided with a copy of the
- 296 most current study.
- 297 (c) Each state agency shall develop and adopt agency-specific goals based on the findings
- of the most current study.
- 299 (d) The director shall promulgate rules and regulations pursuant to the goals established
- in subsection (a) of this Code section that provide measures and procedures to ensure that
- 301 <u>certified businesses shall be given the opportunity for maximum feasible participation in</u>
- 302 the performance of state contracts and to assist in the contracting agency's identification
- 303 of those state contracts for which certified businesses may best bid to actively and
- 304 <u>affirmatively promote and assist their participation in the performance of state contracts so</u>
- as to facilitate the contracting agency's achievement of the maximum feasible portion of
- 306 the goals for state contracts to such certified businesses.
- 307 (e) The director shall promulgate rules and regulations that:
- 308 (1) Provide for the certification and decertification of minority and women owned
- business enterprises for all state agencies through a single process that meets applicable
- 310 <u>requirements</u>;

311 (2) Require that each contract solicitation document accompanying each solicitation sets forth the expected degree of participation by minority and women owned business 312 313 enterprises based, in part, on: 314 (A) The potential subcontract opportunities available in the prime procurement 315 contract; and 316 (B) The availability, as contained within the study, of certified businesses to respond 317 competitively to potential subcontract opportunities; (3) Require that each state agency provide a current list of certified businesses to each 318 319 prospective contractor; 320 (4) Allow a contractor that is a certified business enterprise to use the work it performs 321 to meet requirements for use of certified businesses as subcontractors; 322 (5) Provide for joint ventures, which a bidder may count toward meeting participation 323 by minority and women owned business enterprises; (6) Consistent with subsection (i) of this Code section, provide for circumstances under 324 which a contracting agency may waive obligations of the contractor relating to 325 326 participation by minority and women owned business enterprises; 327 (7) Require that a contracting agency verify that minority and women owned business 328 enterprises listed in a successful bid are actually participating to the extent listed in the 329 project for which the bid was submitted; 330 (8) Provide for the collection of statistical data by each contracting agency concerning 331 actual participation by minority and women owned business enterprises; and 332 (9) Require each contracting agency to consult the most current disparity study when calculating agency-wide and contract-specific participation goals pursuant to this article. 333 334 (f) Solely for the purpose of providing the opportunity for meaningful participation by 335 certified businesses in the performance of state contracts as provided in this Code section, 336 state contracts shall include leases of real property by a state agency to a lessee where the 337 terms of such leases provide for the construction, demolition, replacement, major repair, 338 or renovation of real property and improvements thereon by such lessee and the cost of 339 such construction, demolition, replacement, major repair, or renovation of real property and 340 improvements thereon shall exceed the sum of \$100,000.00. Reports to the director 341 pursuant to Code Section 50-5-158 shall include activities with respect to all such state 342 contracts. Contracting agencies shall include or require to be included, with respect to state 343 contracts for the acquisition, construction, demolition, replacement, major repair, or 344 renovation of real property and improvements thereon, such provisions as may be 345 necessary to effectuate the provisions of this Code section in every bid specification and 346 state contract, including but not limited to:

347 (1) Provisions requiring contractors to make a good faith effort to solicit active participation by certified businesses provided to the contracting agency by the office of 348 349 the state-wide advocate; 350 (2) Requiring the parties to agree, as a condition of entering into such contract, to be

- bound by the provisions of Code Section 50-5-159; and
- 352 (3) Requiring the contractor to include the provisions set forth in paragraphs (1) and (2) 353 of this subsection in every subcontract in a manner that the provisions will be binding upon each subcontractor as to work in connection with such contract; provided, however, 354 355 that no such provisions shall be binding upon contractors or subcontractors in the 356 performance of work or the provision of services that are unrelated, separate, or distinct from the state contract as expressed by its terms, and nothing in this Code section shall 357 358 authorize the director or any contracting agency to impose any requirement on a
- 359 contractor or subcontractor except with respect to a state contract.

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- (g) In the implementation of this Code section, the contracting agency shall: 360
- 361 (1) Consult the findings contained within the disparity study evidencing relevant industry 362 specific availability of certified businesses;
- (2) Implement a program that will enable the contracting agency to evaluate each 363 364 contract to determine the appropriateness of the goal pursuant to subsection (a) of this 365 Code section;
- (3) Consider where practicable the severability of construction projects and other 366 367 bundled contracts; and
 - (4) Consider compliance with the requirements of any federal law concerning opportunities for minority and women owned business enterprises which effectuates the purpose of this Code section. The contracting agency shall determine whether the imposition of the requirements of this Code section duplicate or conflict with any such law, and if such duplication or conflict exists, the contracting agency shall waive the applicability of this Code section to the extent of such duplication or conflict.
 - (h)(1) Contracting agencies shall administer the rules and regulations promulgated by the director in a good faith effort to meet the maximum feasible portion of the contracting agency's goals adopted pursuant to this article and the regulations of the director. Such rules and regulations shall require a contractor to submit a utilization plan after bids are opened and when bids are required but prior to the award of a state contract; shall require the contracting agency to review the utilization plan and to post the utilization plan and any waivers of compliance issued pursuant to subsection (i) of this Code section on the website of the contracting agency within a reasonable period of time as established by the director; shall require the contracting agency to notify the contractor in writing within a period of time specified by the director as to any deficiencies contained in the utilization

plan; shall require remedy thereof within a period of time specified by the director; shall require the contractor to submit periodic compliance reports relating to the operation and implementation of any utilization plan; shall not allow any automatic waivers but shall allow a contractor to apply for a partial or total waiver of the requirements of participation by minority and women owned business enterprises pursuant to subsections (i) and (j) of this Code section; shall allow a contractor to file a complaint with the director pursuant to subsection (k) of this Code section in the event a contracting agency has failed or refused to issue a waiver of the requirements of participation by minority and women owned business enterprises or has denied such request for a waiver; and shall allow a contracting agency to file a complaint with the director pursuant to subsection (l) of this Code section in the event a contractor is failing or has failed to comply with the requirements of participation by minority and women owned business enterprises set forth in the state contract where no waiver has been granted.

- (2) The rules and regulations promulgated pursuant to this paragraph regarding a utilization plan shall provide that where certified businesses have been identified within a utilization plan, a contractor shall attempt, in good faith, to utilize such certified businesses at least to the extent indicated. A contracting agency may require a contractor to indicate, within a utilization plan, what measures and procedures such contractor intends to take to comply with the provisions of this article but may not require, as a condition of, award of, or compliance with, a contract that a contractor utilize a particular certificate business in performance of the contract.
- (3) Without limiting other grounds for the disqualification of bids or proposals on the basis of nonresponsibility, a contracting agency may disqualify the bid or proposal of a contractor as being nonresponsible for failure to remedy notified deficiencies contained in the utilization plan within a period of time specified in regulations promulgated by the director after receiving notification of such deficiencies from the contracting agency. When failure to remedy any notified deficiency in the utilization plan is a ground for disqualification, such failure and all other grounds for disqualification shall be stated in writing by the contracting agency. When the contracting agency states that a failure to remedy any notified deficiency in the utilization plan is a ground for disqualification, the contractor shall be entitled to an administrative hearing, on record, involving all grounds stated by the contracting agency. Such hearing shall be conducted by the appropriate authority of the contracting agency to review the determination of disqualification.
- (i) When it appears that a contractor cannot, after a good faith effort, comply with the requirements of participation by minority and women owned business enterprises set forth in a particular state contract, a contractor may file a written application with the contracting agency requesting a partial or total waiver of such participation requirements, setting forth

421 the reasons for such contractor's inability to meet any or all of such participation 422 requirements together with an explanation of the efforts undertaken by the contractor to 423 obtain the required participation by minority and women owned business enterprises. In 424 implementing the provisions of this Code section, the contracting agency shall consider the 425 number and types of minority and women owned business enterprises located in the region 426 in which the state contract is to be performed, the total dollar value of the state contract, 427 the scope of work to be performed, and the project size and term. If, based on such 428 considerations, the contracting agency determines there is not a reasonable availability of 429 contractors in the directory of certified businesses to furnish services for the project, it shall 430 issue a waiver of compliance to the contractor. In making such determination, the contracting agency shall first consider the availability of other business enterprises located 431 432 in the region and shall thereafter consider the financial ability of minority and women 433 owned business enterprises located outside the region in which the contract is to be performed to perform the state contract. 434 (j) For purposes of determining a contractor's good faith effort to comply with the

- 435 (j) For purposes of determining a contractor's good faith effort to comply with the requirements of this Code section or to be entitled to a waiver therefrom, the contracting agency shall consider whether:
- 438 (1) The contractor has advertised in general circulation media, trade association 439 publications, and minority focused and women focused media and, in such event, whether 440 or not certified businesses which have been solicited by the contractor:
- 441 (A) Exhibited interest in submitting proposals for a particular project by attending a
 442 pre-bid conference; and
- 443 (B) Have responded in a timely fashion to the contractor's solicitations for timely
 444 competitive bid quotations prior to the contracting agency's bid date;
- (2) There has been written notification to appropriate certified businesses that appear in
 the directory of certified businesses prepared pursuant to paragraph (6) of subsection (c)
 of Code Section 50-5-151; and
- 448 (3) The contractor can reasonably structure the amount of work to be performed under subcontracts in order to increase the likelihood of participation by certified businesses.
- 451 <u>as requested within 20 days after having made application therefor pursuant to subsection</u>

(k) In the event that a contracting agency fails or refuses to issue a waiver to a contractor

- 452 (i) of this Code section or if the contracting agency denies such application, in whole or in
- part, the contractor may file a complaint with the director setting forth the facts and
- 454 <u>circumstances giving rise to the contractor's complaint together with a demand for relief.</u>
- The contractor shall serve a copy of such complaint upon the contracting agency by
- 456 personal service or by certified mail, return receipt requested. The contracting agency shall
- be afforded an opportunity to respond to such complaint in writing.

(l) If, after the review of a utilization plan or periodic compliance report and after such contractor has been afforded an opportunity to respond to a notice of deficiency issued by the contracting agency in connection therewith, it appears that a contractor is failing or refusing to comply with the requirements of participation by minority and women owned business enterprises as set forth in the state contract, and no waiver from such participation requirements has been granted, the contracting agency may file a written complaint with the director pursuant to Code Section 50-5-159 setting forth the facts and circumstances giving rise to the contracting agency's complaint together with a demand for relief. The contracting agency shall serve a copy of such complaint upon the contractor by personal service or by certified mail, return receipt requested. The contractor shall be afforded an opportunity to respond to such complaint in writing.

469 <u>50-5-156.</u>

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- The director shall promulgate rules and regulations setting forth measures and procedures to require all contracting agencies, where practicable, feasible, and appropriate, to assess the diversity practices of contractors submitting bids or proposals in connection with the
- 473 <u>award of a state contract. Such rules and regulations shall take into account the nature of</u>
- 474 the labor, services, supplies, equipment, or materials being procured by the state agency:
- 475 the method of procurement required to be used by a state agency to award the contract and
- 476 <u>utilization plans required to be submitted pursuant to Code Section 50-5-155; and such</u>
- other factors as the director deems appropriate or necessary to promote the award of state
- 478 contracts to contractors having sound diversity practices. Such assessment shall not in any
- 479 <u>way permit the automatic rejection of a bid or procurement contract proposal based on lack</u>
- 480 of adherence to diversity practices. Each bid or proposal shall be analyzed on an individual
- 481 per-bid or per-proposal basis with the contractor's diversity practices considered as only
- 482 <u>a part of a wider consideration of several factors when deciding to award or decline to</u>
- 483 <u>award a bid or proposal.</u>
- 484 <u>50-5-157.</u>
- 485 (a) The director shall promulgate rules and regulations providing for the establishment of
- 486 <u>a state-wide certification program, including rules and regulations governing the approval,</u>
- denial, or revocation of any such certification.
- 488 (b) For the purposes of this article, the office of the state-wide advocate shall be
- 489 <u>responsible for verifying businesses as being owned, operated, and controlled by minority</u>
- group members or women and for certifying such verified businesses.
- 491 (c)(1) The director shall work with all municipal corporations that have a municipal
- program for minority and women owned business enterprises to develop standards to

accept state certification to meet the municipal corporation's certification standards for minority and women owned business enterprises.

(2) The director shall establish a procedure enabling the division to accept federal certification verification for applicants of minority and women owned business enterprises, provided that such standards comport with those required by the state program for minority and women owned business enterprises, in lieu of requiring the applicant to complete the state certification process. The director shall promulgate rules and regulations to set forth criteria for the acceptance of federal certification.

(d) Following application for certification pursuant to this Code section, the director shall provide the applicant with written notice of the status of the application, including notice of any outstanding deficiencies, within 30 days. Within 60 days of submission of a final completed application, the director shall provide the applicant with written notice of a determination by the office approving or denying such certification and, in the event of a denial, a statement setting forth the reasons for such denial. Upon a determination denying or revoking certification, the business enterprise for which certification has been so denied or revoked shall, upon written request made within 30 days from receipt of notice of such determination, be entitled to a hearing before an independent hearing officer designated for such purpose by the director. In the event that a request for a hearing is not made within such 30 day period, such determination shall be deemed to be final. The independent hearing officer shall conduct a hearing and, upon the conclusion of such hearing, issue a written recommendation to the director to affirm, reverse, or modify such determination of the director. Such written recommendation shall be issued to the parties. Within 30 days, the director, by order, must accept, reject, or modify such recommendation of the hearing officer and set forth in writing the reasons therefor. The director shall serve a copy of such order and reasons therefor upon the business enterprise by personal service or by certified mail, return receipt requested.

(e) All certifications shall be valid for a period of three years.

520 <u>50-5-158.</u>

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(a) Each contracting agency shall be responsible for monitoring state contracts under its jurisdiction and recommending matters to the office of the state-wide advocate regarding noncompliance with the provisions of this article so that such office may take such action as is appropriate to ensure compliance with the provisions of this article, the rules and regulations of the director issued pursuant to this article, and the contractual provisions required pursuant to this article. All contracting agencies shall comply with the rules and regulations of the office of the state-wide advocate and are directed to cooperate with such

528 office and to furnish to such office such information and assistance as may be required in 529 the performance of its functions under this article. 530 (b) Each contracting agency shall provide to prospective bidders a current copy of the 531 directory of certified businesses and a copy of the regulations. 532 (c) Each contracting agency shall report to the director the activities undertaken to promote 533 employment of minority group members and women and promote and increase 534 participation by certified businesses with respect to state contracts and subcontracts. Such reports shall be submitted periodically, but not less frequently than annually, as required 535 536 by the director, and shall include such information as is necessary for the director to 537 determine whether the contracting agency and contractor have complied with the purposes of this article, including, without limitation, a summary of all waivers of the requirements 538 539 of subsections (i) and (j) of Code Section 50-5-155 allowed by the contracting agency 540 during the period covered by the report, including a description of the basis of the waiver request and the rationale for granting any such waiver. Each contracting agency shall also 541 542 include in such annual report whether or not it has been required to prepare a remedial 543 action plan and, if so, such plan and the extent to which the contracting agency has 544 complied with each element of such plan. 545 (d) The division shall issue an annual report which: 546 (1) Summarizes the report submitted by each contracting agency pursuant to subsection 547 (c) of this Code section; 548 (2) Contains such comparative or other information as the director deems appropriate, 549 including, but not limited to, goals compared to actual participation of minority and 550 women owned business enterprises in state contracting, to evaluate the effectiveness of 551 the activities undertaken by each such contracting agency to promote increased 552 participation by certified businesses with respect to state contracts and subcontracts; 553 (3) Contains a summary of all waivers of the requirements of subsections (i) and (j) of 554 Code Section 50-5-155 allowed by each contracting agency during the period covered by 555 the report, including a description of the basis of the waiver request and the rationale for 556 granting any such waiver; 557 (4) Describes any efforts to create a data base or other information storage and retrieval 558 system containing information relevant to contracting with minority and women owned 559 business enterprises; and 560 (5) Contains a summary of: 561 (A) All determinations of violations of this article by a contractor or a contracting 562 agency made during the period covered by the annual report pursuant to Code 563 <u>Section 50-5-151; and</u>

564 (B) The penalties or sanctions, if any, assessed in connection with such determinations and the rationale for such penalties or sanctions. Copies of the annual report shall be 565 566 provided to the commissioner of administrative services, the Governor, the President 567 of the Senate, the Speaker of the House of Representatives, the minority leader of the 568 Senate, and the minority leader of the House of Representatives and shall also be made 569 available to the public. 570 (e) Each contracting agency that substantially fails to meet the goals supported by the disparity study, as defined by regulation of the director, shall be required to submit to the 571 572 director a remedial action plan to remedy such failure. 573 (f) If it is determined by the director that any contracting agency has failed to act in good faith to implement the remedial action plan pursuant to subsection (e) of this Code section 574 575 within one year, the director shall provide written notice of such a finding, which shall be 576 publicly available, and direct implementation of remedial actions to: 577 (1) Assure that sufficient and effective solicitation efforts to minority and women owned 578 business enterprises are being made by such contracting agency; 579 (2) Divide contract requirements, when economically feasible, into quantities that will 580 expand the participation of minority and women owned business enterprises; 581 (3) Eliminate extended experience or capitalization requirements, when 582 programmatically and economically feasible, that will expand participation by minority and women owned business enterprises; 583 584 (4) Identify specific proposed contracts as particularly attractive or appropriate for 585 participation by minority and women owned business enterprises with such identification 586 to result from and be coupled with the efforts of paragraphs (1), (2), and (3) of this 587 subsection; and 588 (5) Upon a finding by the director that an agency has failed to take affirmative measures 589 to implement the remedial action plan and to follow any of the remedial actions set forth 590 by the director, and in the absence of any objective progress toward the contracting 591 agency's goals, require some or all of the contracting agency's procurement, for a 592 specified period of time, to be placed under the direction and control of another agency 593 or agencies. 594 <u>50-5-159.</u> 595 Upon receipt by the director of a complaint by a contracting agency that a contractor has

Upon receipt by the director of a complaint by a contracting agency that a contractor has violated the provisions of a state contract which have been included to comply with the provisions of this article or by a contractor that a contracting agency has violated such provisions or has failed or refused to issue a waiver where one has been applied for pursuant to subsection (i) of Code Section 50-5-155 or has denied such application, the

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director shall attempt to resolve the matter giving rise to such complaint. If efforts to resolve such matter to the satisfaction of all parties are unsuccessful, the director shall refer the matter, within 30 days of the receipt of the complaint, to the division's hearing officers. Upon conclusion of the administrative hearing, the hearing officer shall submit to the director his or her decision regarding the alleged violation of the contract and recommendations regarding the imposition of sanctions, fines, or penalties. The director, within ten days of receipt of the decision, shall file a determination of such matter and shall cause a copy of such determination along with a copy of this article to be served upon the contractor by personal service or by certified mail, return receipt requested. The penalties imposed for any violation which is premised upon either a fraudulent or intentional misrepresentation by the contractor or the contractor's willful and intentional disregard of the requirements of participation by minority and women owned business enterprises included in the contract may include a determination that the contractor shall be ineligible to submit a bid to any contracting agency or be awarded any such contract for a period not to exceed one year following the final determination; provided, however, that if a contractor has previously been determined to be ineligible to submit a bid pursuant to this article, the penalties imposed for any subsequent violation, if such violation occurs within five years of the first violation, may include a determination that the contractor shall be ineligible to submit a bid to any contracting agency or be awarded any such contract for a period not to exceed five years following the final determination. The division shall maintain a website listing all contractors that have been deemed ineligible to submit a bid pursuant to this Code section and the date after which each contractor shall once again become eligible to submit bids.

623 <u>50-5-160.</u>

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Every contracting agency shall include a provision in its state contracts expressly providing that any contractor that willfully and intentionally fails to comply with the requirements of participation by minority and women owned business enterprises as set forth in such state contract shall be liable to the contracting agency for liquidated or other appropriate damages and shall provide for other appropriate remedies on account of such breach. A contracting agency that elects to proceed against a contractor for breach of contract as provided in this Code section shall be precluded from seeking enforcement pursuant to Code Section 50-5-159; provided, however, that the contracting agency shall include a summary of all enforcement actions undertaken pursuant to this Code section in its annual report submitted pursuant to subsection (c) of Code Section 50-5-158."

SECTION 2.

635 All laws and parts of laws in conflict with this Act are repealed.